



FOR IMMEDIATE RELEASE

**Virtual Management Technologies Announces V-NET™ Digistor –
The Digital Data Backup and Recovery Solution**

Alpharetta, GA, May 17, 2004 – Virtual Management Technologies (VMT) has announced the introduction of V-NET™ Digistor, an advanced data backup and recovery service for midsize organizations.

“Data and data storage requirements are growing at rates in excess of 50 percent per year for many organizations,” said Don Campbell, President and CEO of VMT. “This is putting a great deal of pressure on IT organizations to backup their data efficiently and cost effectively, and manage recovery times in case of failure. VMT has introduced a new service called Digistor for midsize organizations that enables them to reduce their dependency on tape drive technology and reduce their cost of managing data backup and recovery procedures.”

Digistor is a digital-to-digital solution that automates the data backup process and makes data recovery simpler. Depending on an organization’s computer configuration, VMT will install specialized equipment that captures data directly from the host systems. The data is stored digitally and is captured at whatever frequency the organization’s business requires.

Incremental backups (daily changes in data file blocks) are assembled, compressed, encrypted and streamed to VMT’s secure data center each night using a secure Internet connection. On request, VMT can recover data stores, emails, documents or archival data quickly and efficiently.

“Our industry experience shows that with many tape backup systems, the quality of the data capture is inconsistent,” said Steve Williams, Chief Technology Officer for VMT. “Organizations do not run frequent enough tests to ensure their tape backups are correct and fully recoverable. Management of the software and other tools can be a difficult and time consuming process, especially for the midsize organization.

“The Digistor service offering has a reliability advantage over traditional tape systems,” noted Williams. “Our customers often have the need to recover individual or small file sets. Digistor makes the recovery of this data quicker and smoother. Digistor offers

significant benefits as well to organizations that have low performing or saturated networks where tape streaming is difficult to achieve. In these environments, Digistor receives the data at whatever speed the network is delivering the data.

“In larger organizations where network speed is not a problem, Digistor can outperform tape drive systems with much less software and configuration management and tuning,” explained Williams.

VMT provides quarterly recovery testing as part of the Digistor service. In this procedure, different procedures of the data recovery process are tested to ensure the accuracy and efficiency of the system.

The cost of the V-NET Digistor service is dependent on the size of the data store, frequency of data backup and frequency of data recovery.

For more information on V-NET, please contact Virtual Management Technologies at 770-751-1110, or visit the VMT web site at www.vmtech.net.

About VMT

Virtual Management Technologies (VMT) provides advanced virtual data center management for midsize organizations. The company’s services help organizations manage their complex information system infrastructure including: servers, networks, email systems, security, virus management and spam, data backup and recovery, and desktop management. VMT also provides hosting services. VMT was founded in 2002 and is based in Alpharetta, GA.

V-NET, Digistor, Virtual Infrastructure Management (VIM), and VMT are trademarks of Virtual Management Technologies.

#####

Contact:

Don Campbell
President and CEO
Virtual Management Technologies, Inc.
770-751-1110 ext 111