



**FOR IMMEDIATE RELEASE**

**Virtual Management Technologies Announces System Replication Services for Midsize Organizations**

Alpharetta, GA, January 19, 2005 – Virtual Management Technologies (VMT), a leading provider of managed services for midsize organizations, has announced the introduction of a new business continuity service, Digistor™ Replication Services. This service, designed for the needs of smaller IT operations, provides virtual backup of critical enterprise systems including production applications and data.

“The business objective of Digistor Replication Services is to restore business continuity to an organization as quickly as possible after an interruption or disaster,” said Don Campbell, President and CEO of VMT. “For small to midsize businesses, the impact of a major business interruption is significant. Industry statistics indicate that 43 percent of small to midsize businesses that have a significant interruption creating a loss of data never re-open, and 29 percent close within two years. Our Digistor Replication Services ensure that a business can return to operation within a short period with their critical applications and data ready to go.”

VMT also recently introduced the Digistor Digital Data Backup service – a technology that helps IT organizations reduce their dependency on tape drive technology and reduce their cost of managing data backup and recovery procedures.

From Data Backup to System Backup

The Digistor family of services enables organizations to protect their primary asset – enterprise data. This service package includes two services:

- Data backup using digital technologies – digital-to-digital solution that automates the data backup process and makes data recovery simpler. Incremental backups are assembled, compressed, encrypted and streamed to VMT’s secure data center each night using a secure Internet connection. On request, VMT can recover data and documents quickly and efficiently.
- Replication Services – backup of critical business applications. VMT defines the replication topology and creates duplicate copies of the application with data on a dedicated server in its data center. In case of interruption, the replication server is deployed.

“The latency period to recover mission critical applications for our clients can be substantially reduced since we are running a mirror image of their application environments,” said Steve Williams, Chief Technology Officer for VMT. “This service helps provide a disaster tolerant environment, speeds recovery and lowers the impact of downtime and lost data for an organization.”

The cost of Digistor Services are dependent on the number of applications mirrored, the size of the data store, frequency of data backup and frequency of data recovery.

For more information on V-NET, please contact Virtual Management Technologies at 770-751-1110, ext 111, or visit the VMT web site at [www.vmtech.net](http://www.vmtech.net).

### About VMT

Virtual Management Technologies (VMT) provides advanced virtual data center management for midsize organizations. The company’s services help organizations manage their complex information system infrastructure including: servers, networks, email systems, security, virus management and spam, data backup and recovery, and desktop management. VMT also provides hosting and co-location services. VMT was founded in 2002 and is based in Alpharetta, GA.

V-NET, Digistor, and VMT are trademarks of Virtual Management Technologies, Inc.

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